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1. Law

On 21 December 2012, the Bill no. 6366 regarding the activity of family offices in Luxembourg has been enacted (the "Law").

With the Law, Luxembourg created its own specific law regarding the activities of family offices. The Law also has an impact on certain already existing Luxembourg laws: It amends the provisions of the law of 5 April 1993 regarding the financial sector, as amended (the "**1993 Law**") and of the law of 12 November 2004 regarding the fight against money laundering and the financing of terrorism, as amended (the "**AML Law**").

2. Goals

The Law establish a specific and coordinated legal and regulatory framework for family offices. It aims to further increase investor protection and to protect the integrity of the financial place.

3. Details

3.1. Definition of Family Office Activities

Article 1 of the Law defines family office activities as those "consisting in providing, on a professional level, patrimonial related advice or services to private individuals, families or patrimonial entities founded/owned by or beneficial to private individuals or families" (the "Family Office" respective the "Family Office Activities").

The sub-concepts "patrimonial related advice or services", "patrimonial entities" and "patrimony" are further clarified in the same article.

The above definition is very broad and leads to a wide scope of Family Office Activities.

However, two specific categories of activities are excluded by the Law:

a) Mono Family Office

Due to the fact that these Family Offices are at the service of only one private individual or family, a specific legal and regulatory framework is not required. If a mono Family Office were to advise more than one family, the Law would be applicable from that date.

b) Board members of commercial companies or foundations, trustees, fiduciaries and judicially appointed mandates

These persons have fiduciary duties and – although they possibly act to the service of families or private individuals – do not essentially provide professional services. Again, whenever these persons start Family Office Activities as defined in Article 1 of the Law, the latter will be applicable.

3.2. Protected Title

For the purpose of ensuring the high quality of services and professional integrity, the Family Office title shall only be available for specified Luxembourg professionals. Article 2 of the Law contains an exhaustive list of these professionals:

- credit establishments;
- investment advisers;
- asset managers;
- authorised domiciliation agents;
 - specialised professionals on the financial sector (professionnels du secteur financier, the "PSF") authorised as
 - Family Office;
 - domiciliaries of companies; or
 - professionals providing services in relation to the incorporation or the management of the companies;
- attorneys-at-law (list 1 and 4);
- notaries;

- independent auditors and authorised independent auditors; and
- chartered accountants.

The list includes certain already existing regulated professionals as well as a new specific category Family Office PSF, as further detailed below.

All professionals who provide Family Office Activities without being in the scope of the list above is granted a six (6) month-period to comply with these requirements; this time limit begins on the day the Family Office law comes into effect. In case of violation of these rules, criminal sanctions – may it be imprisonment or a fine – may apply.

3.3. PSF

A new category of PSF on Family Office will be inserted as article 28-6 in the 1993 Law. In addition to the standard conditions applicable to all PSF, the authorisation as a PSF Family Office requires two further specific conditions: The applicant

must be a corporate entity (not a private individual); and must have a share capital of at least 50,000.- euros.

The PSF Family Office is subject to a prior authorisation of and on-going supervision by the CSSF.

3.4. Common Obligations

The following obligations apply to all professional Family Offices, including the new PSF:

- they are subject to professional secrecy as well as their legal representatives, employees or private individuals acting on their behalf;
- fees and remunerations have to be transparent and the related details have to be communicated in written form to the clients; and
- they are subject to the AML Law.

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